



# We will be starting soon!

*Thanks for joining us*



# Remodeling—A Great Time to Improve Efficiency and Electrify



*Ann Edminster—DESIGN AVENUES LLC*

October 17, 2023



# 3C-REN: Tri-County Regional Energy Network

- Three counties working together to improve energy efficiency in the region
- Services for –
  - **Building Professionals:** industry events, training, and energy code compliance support
  - **Households:** free and discounted home upgrades
- Funded by ratepayer dollars that 3C-REN returns to the region



# 3C-REN Programs

- **Energy Code Connect (ECC)**
  - Energy Code Coach: Title 24 Compliance Support Hotline (805) 220-9991
- **Building Performance Training (BPT)**
  - Industry Trainings & Certification for current and prospective building professionals
- **Home Energy Savings (HES)**
  - Flexible Home Energy Upgrades for Multifamily and Single Family homes





HOME  
ENERGY  
SAVINGS

## Single Family Program

- Discounted pricing available through enrolled contractors—up to 75% off project costs.
- Any project that saves energy (gas or electricity)\* is eligible for savings when you work with an enrolled contractor.
- Actual discount depends on how much energy the project saves.

\*not solar

[3c-ren.org/for-residents](https://3c-ren.org/for-residents)



# How much can I really save?

## Example Project: Replace Gas Furnace with Electric Heat Pump

- 3C-REN Single Family Program Incentive: ~\$2,000
- State TECH Program: ~\$1,000
- Tax Credit: ~\$2,000
- TOTAL SAVINGS: ~\$5,000

Nearly half off of a \$12,000 project.



# How much can I really save?

**Make sure that you're accessing all relevant incentives.**

- Use 3C-REN's [Incentive Finder](#)
- Call or email our 3C-REN associate for support:
  - [energy@cecmail.org](mailto:energy@cecmail.org)
  - (805) 881-3877



# REMODELING

A Great Time to Improve Efficiency and Electrify



[annedminster.com](http://annedminster.com) | electrification consulting

# REMODELING

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## A Great Time to Improve Efficiency and Electrify

### AGENDA:

- The Remodeling Situation
- High-Performance Definitions & Benefits
- The High-Performance Toolkit
- The Planning Process
- Assembling & Working With Your Team
- Electric Equipment Options
- Incentives & Other Resources

**REMODELING**  
**THE SITUATION**



# California's future is **ELECTRIFYING!**



By 2045 CA has committed to:

- **100% zero-carbon electricity** (SB100)
- **Economy-wide carbon neutrality** (Exec Order B-55-18)

“Natural” gas is on its way **OUT** of homes

- With line leaks, gas is **as polluting as coal**
- CA energy code incentivizes energy efficient approaches **to encourage building decarbonization**
- 70+ CA jurisdictions have embraced all-electric new homes; **retrofits are under discussion**

<https://www.sierraclub.org/articles/2021/07/californias-cities-lead-way-pollution-free-homes-and-buildings>

# Any home improvement project is challenging, but when you add further **COMPLEXITY** such as



**ELECTRIFICATION**

- **ENERGY EFFICIENCY**
- **HEALTH**
- **COMFORT**
- **RESILIENCY**



**On top of architectural or spatial improvements ...**

# You may encounter some hiccups!



Am I doing  
this right?

# And it's not just YOU— Assembling a qualified team can be challenging

- High-performance experience is still relatively uncommon
- Specialists can be hard to find
- **Good ones are always busy!**

So why  
bother?!?

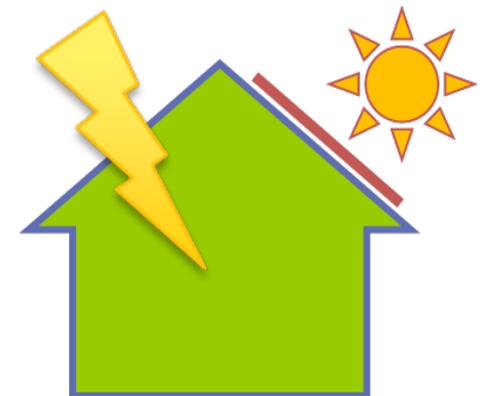


**HIGH-PERFORMANCE**  
**DEFINITIONS**  
  
**& BENEFITS**

# High performance: WHAT and WHY

A building that exceeds the performance of conventional buildings in important areas, typically including:

- **Energy conservation** – lower utility costs
- **Durability** – lower maintenance costs
- **Comfort** – improved satisfaction
- **Indoor air quality** – improved health
- **Climate responsiveness** – lower greenhouse gas emissions



# 100% ELECTRIC means ...

Swapping out “natural” gas or propane-fired equipment

- “The Big Four”
- Plus:
  - Pools
  - Spas
  - Barbecues
  - etc.

## 100% ELECTRIC:

- Heating+cooling
- Water heating
- Cooking
- Clothes drying



# Electrification has MANY benefits!

## SWITCHING from GAS to ELECTRICITY means:

- Eliminating onsite explosion risks
- Improved equipment
- Avoided gas price increases
- Fewer kitchen safety risks
- **Reduced indoor air pollution**

Rates in CA  
expected to  
nearly double  
by 2050

An all-electric home emits 40% less greenhouse gas than an equivalent home powered by natural gas, saving >1 ton of CO<sub>2</sub> per year\*

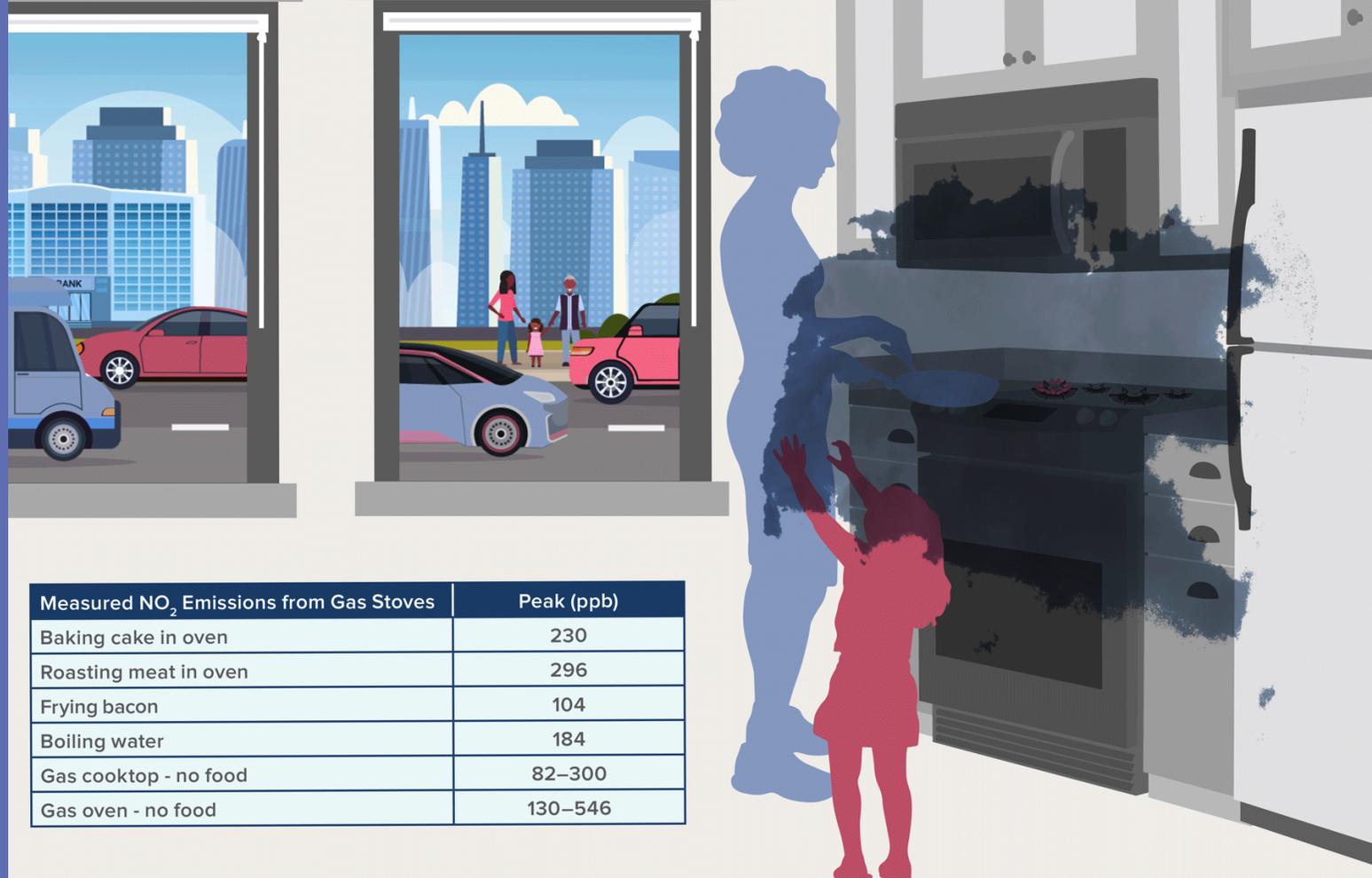


\* [smud.org/en/Going-Green/Smart-Homes](https://smud.org/en/Going-Green/Smart-Homes)

Gas cooking  
**HAZARDS** →  
 =  
 Compelling  
 reasons to switch  
 to **ELECTRIC  
 COOKING**

Outdoor Standards for NO <sub>2</sub>	1-hr average (ppb)
US National Standard (EPA)	100
Canadian National Standard	60
California State Standard	180
Indoor Guidelines for NO <sub>2</sub>	1-hr average (ppb)
Canada	90
World Health Organization	106

Gas stove nitrogen dioxide (NO<sub>2</sub>) emissions often exceed safe levels



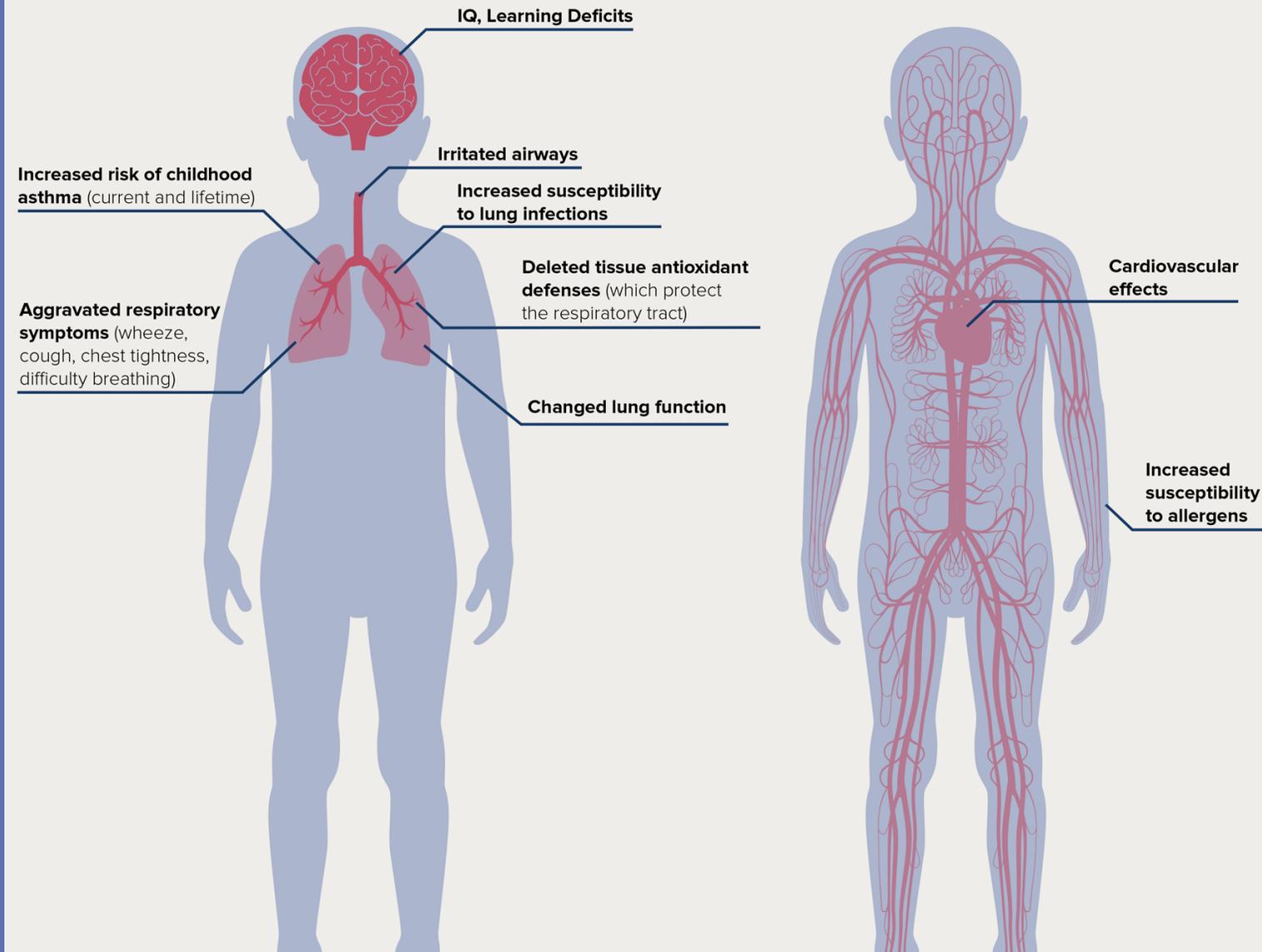
Measured NO <sub>2</sub> Emissions from Gas Stoves	Peak (ppb)
Baking cake in oven	230
Roasting meat in oven	296
Frying bacon	104
Boiling water	184
Gas cooktop - no food	82-300
Gas oven - no food	130-546

# High levels of NO<sub>2</sub> in children may cause:

Gas cooking  
**HAZARDS** →

=

Compelling  
reasons to switch  
to **ELECTRIC  
COOKING**



Source: <https://rmi.org/insight/gas-stoves-pollution-health>

# Why is electrification part of high performance?

You *can* just electrify *but* ...

**SWITCHING** from **GAS** to **ELECTRICITY**  
*without addressing performance can mean:*



***and MISSED OPPORTUNITIES!***

# Reducing demand & upgrading performance

- Insulation quantity
- Quality of insulation installation (QII)
- How well the house is air-sealed
- Efficiency of lighting and appliances
- Distribution systems

INFLUENCE

## Key aspects of performance

Comfort

Utility bills

Indoor air quality

Condensation risks

HVAC equipment size & \$\$\$

# Renewables & storage → MORE benefits

## + RENEWABLE ENERGY → economic & climate resiliency

- Savings over time
- ~4% increased resale value for solar\*
- Clean, carbon-free energy



## + BATTERIES → grid resiliency

- Power during outages
- Improved economics with solar
- Lower cost electricity during peak periods



Image Xana\_UKR via iStock

= A RESILIENT and CLIMATE-FRIENDLY HOME!

\* [money.com/home-value-solar-panels/](https://money.com/home-value-solar-panels/)

**HIGH-PERFORMANCE**  
**THE TOOLKIT**





# Performance Tools | Enclosure Elements

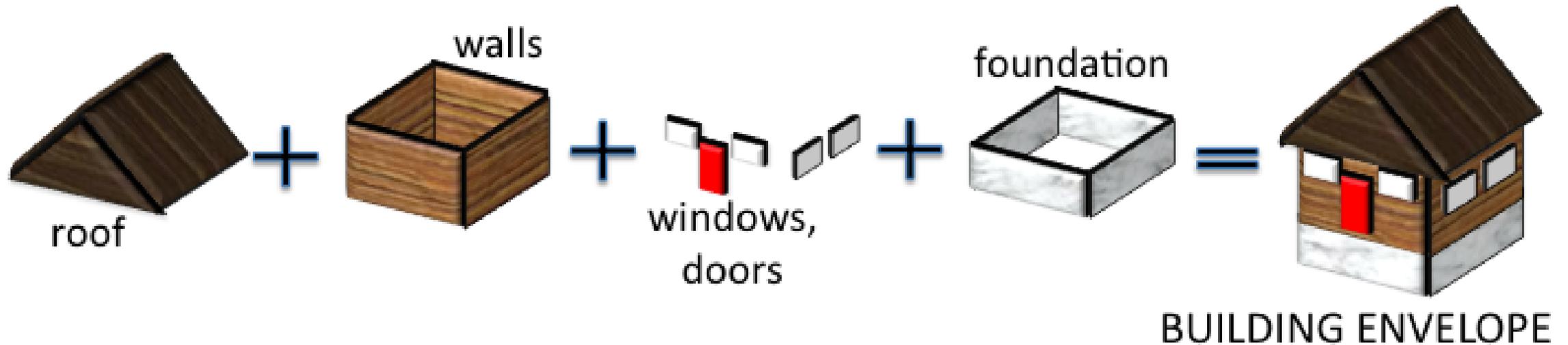


Image: EnergyEducation.ca



# Performance Tools | Electrical Items

## ■ “Best in class”

- Lighting
- Appliances
- Electronics

100%  
LEDs



TheLEDlight.com

## Listings at:

- [energystar.gov/products/most\\_efficient](http://energystar.gov/products/most_efficient)
- [cee1.org](http://cee1.org)
- [marketplace.pge.com](http://marketplace.pge.com) ↓

Energy Score shows energy efficiency 0-100

User reviews from all major retailers

Utility rebates

Email price alerts

Daily offers from hundreds of retailers

97

GE GTE18GTHWW  
GE - 17.5 Cu. Ft. Frost-Free Top-Freezer Refrigerator

★★★★☆ (2,096)

\$75 rebate

PRICE DROP!

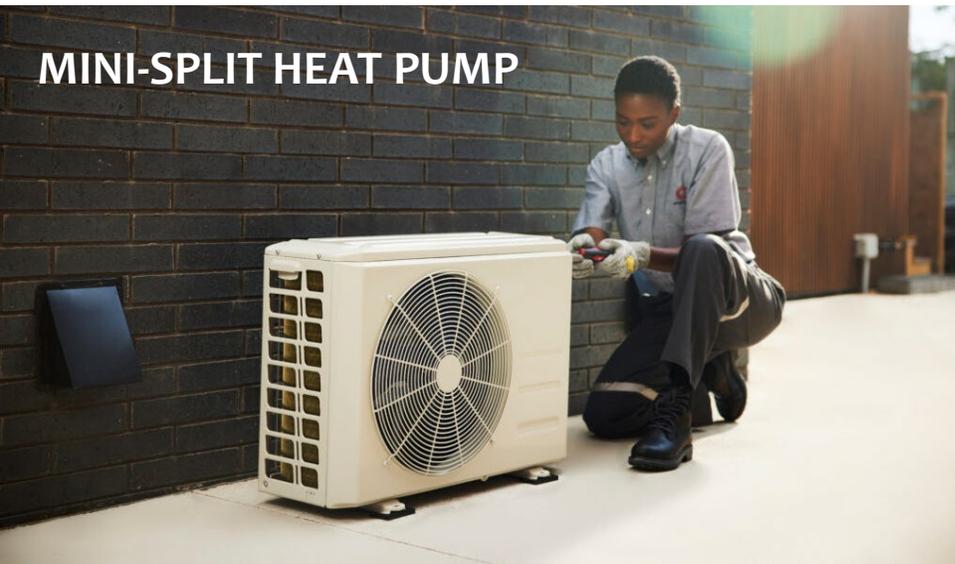
\$578

See all 12 offers



# Performance Tools | HVAC\* & Water Heating

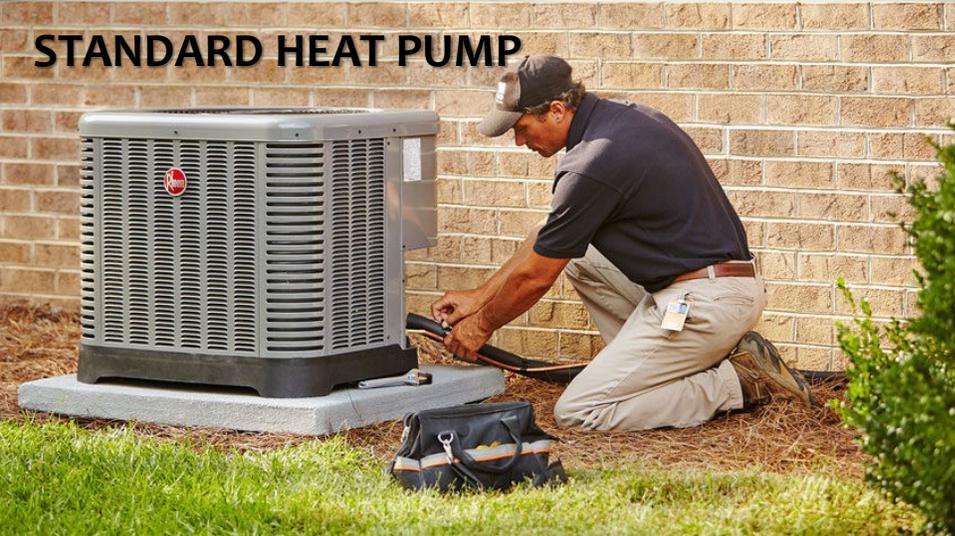
\*heating, ventilating, and air conditioning



**MINI-SPLIT HEAT PUMP**



**HEAT RECOVERY VENTILATOR**



**STANDARD HEAT PUMP**



**DUCTWORK**



**HEAT PUMP  
WATER HEATER**



# Performance Tools | Quality Installation

## TEST, MEASURE, & VERIFY PERFORMANCE!

- Air sealing
- Insulation
- Window & door flashings
- Mechanical system components
- Hot water piping

RESOURCE for quality installation specifications:

- ❑ [ZNE Builder Resource Guide](#)





# Performance Tools | Efficiency is the Key!



## Efficiency benefits include:

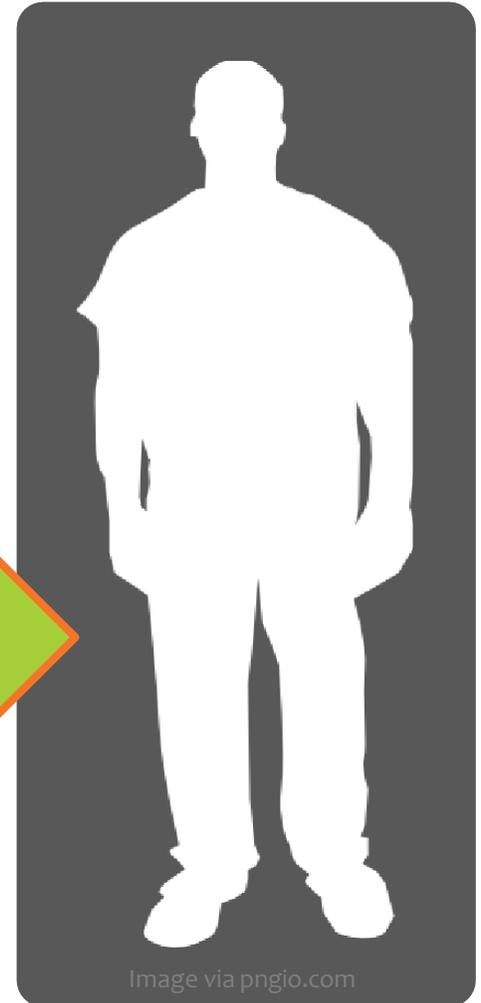
- Improved comfort indoors
  - Stable temperatures – even in power outages!
  - Improved wildfire resiliency (with the right features)
- Lower overall energy use
- Reduced intrusion of outdoor pollutants
  - Wildfire smoke
  - Vehicle exhaust
  - Noise

A life  
safety  
feature!

# How is a high-performance project **DIFFERENT?**

- Team needs familiarity with advanced standards & techniques
- Design and specifications are more demanding
- There's a job that's not in anyone's scope
- **Successful execution takes exceptional attention to detail**

The air sealing specialist



**PLANNING**  
**THE PROCESS**



# 1 Find out all you can about your house

## POTENTIAL INFORMATION SOURCES:

- City or County building department
- Architect
- Developer or general contractor

## WHAT TO LOOK FOR?

- Blueprints
- Building permits
- Title 24 energy reports
- Diagnostic testing results



## 2 Examine it—top to bottom, inside & out

### DEFERRED MAINTENANCE? COMFORT ISSUES? LEAKS?

- Attic(s)
- Closets
- Every room
- Doors, windows, & frames
- Crawlspace/basements/foundation
- Systems: HVAC, plumbing, electrical
- Architectural/functional deficits



Record your  
observations &  
questions



# 3

## Consider opportunities: Enclosure & system improvements

### EVALUATE:

- Comfort issues
- Insulation defects
- Air leakage
- Window age, type, condition
- Shading opportunities to reduce cooling needs
- Mechanical system shortcomings
- Hot water lag times



Poorly installed  
insulation is the  
**NORM!**

4

# Identify ALL planned electric items

Photovoltaics



Fireplaces



present or future!

Electric vehicles



+ BBQs, fish tanks, etc.

Energy storage



Pools & spas



5

# Prioritize your *WHOLE* wish list



NEED TO HAVE		NICE TO HAVE	
	1.		8.
	2.		9.
	3.		10.
	4.		11.
	5.		12.
	6.		13.
	7.		14.

LOW UTILITY BILLS

RENEWABLE ENERGY

AESTHETIC IMPROVEMENTS

STABLE INDOOR TEMPERATURE

BEAUTY

HIGHLY FUNCTIONAL

THERMAL COMFORT

VERY DURABLE

EASY TO MAINTAIN

WATER CONSERVATION

CLEAN INDOOR AIR

ENERGY STORAGE

"GREEN" MATERIALS

VISUAL COMFORT

ZERO-CARBON OPERATION

ACOUSTIC PRIVACY

WILDFIRE RESISTANCE

to share with your team—

**& WORKING WITH**  
**ASSEMBLING YOUR TEAM**



# Build a GREAT team!

## Some people you might need to involve:

- **Architect**
  - Design, drawings, permit advice, referrals
- **Engineer / HVAC designer**
  - Size & specify HVAC, pool/spa heating, etc.
- **Home performance or general contractor**
  - Enclosure & HVAC improvements
  - Electrification
- **Electricians, plumbers, HVAC installers**
- **Specialty vendors: solar, battery, EV, etc.**

Your needs will depend on the project complexity and scope, and the age & condition of your home

**HIRE FOR  
EXPERIENCE\*  
and  
ALWAYS CHECK  
REFERENCES!**

*\* With electrification and high performance, if possible!*

# Traits of GREAT high-performance teams

- Commitment
- Creativity
- Experience
- Engagement

plays well  
with others



# With your team, set specific objectives & metrics

## ■ **Climate / fuel choices**

- ✓ All-electric?
- ✓ Mixed fuel?

## ■ **Health / air quality**

- ✓ Eliminate indoor air pollution
- ✓ Fresh-air ventilation
- ✓ Healthy materials

## ■ **Energy**

- ✓ Efficiency
- ✓ Affordability

Going all-  
electric has  
important  
**HEALTH**  
benefits!

## ■ **Comfort**

- ✓ Thermal
- ✓ Visual
- ✓ Acoustic

## ■ **Resilience**

- ✓ Wildfire resistance
- ✓ Onsite energy production
- ✓ Batteries

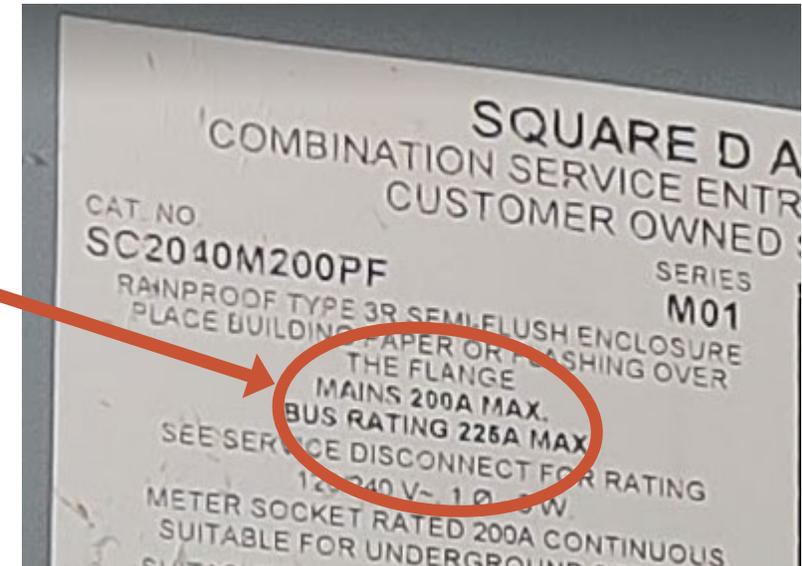
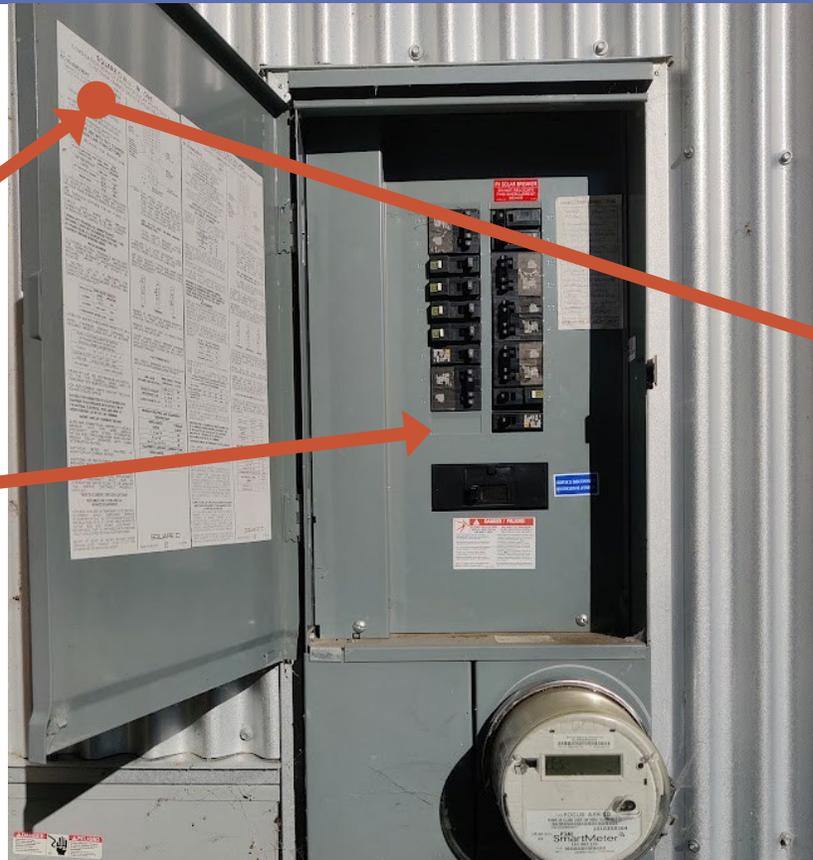
## ■ **Architecture / function**

- ✓ (of course!)

**THINGS YOUR TEAM  
SHOULD HELP WITH  
to devise a good plan**

# Check electrical capacity

- Find out what you have—
  - Panel capacity (Amperage)
  - Available circuits
  - Amperage delivered to panel
- Determine new needs



The amperage delivered to the panel may be less than its rated capacity. An electrician may be needed to determine this. **MAKE A LIST** of any questions or unknowns.

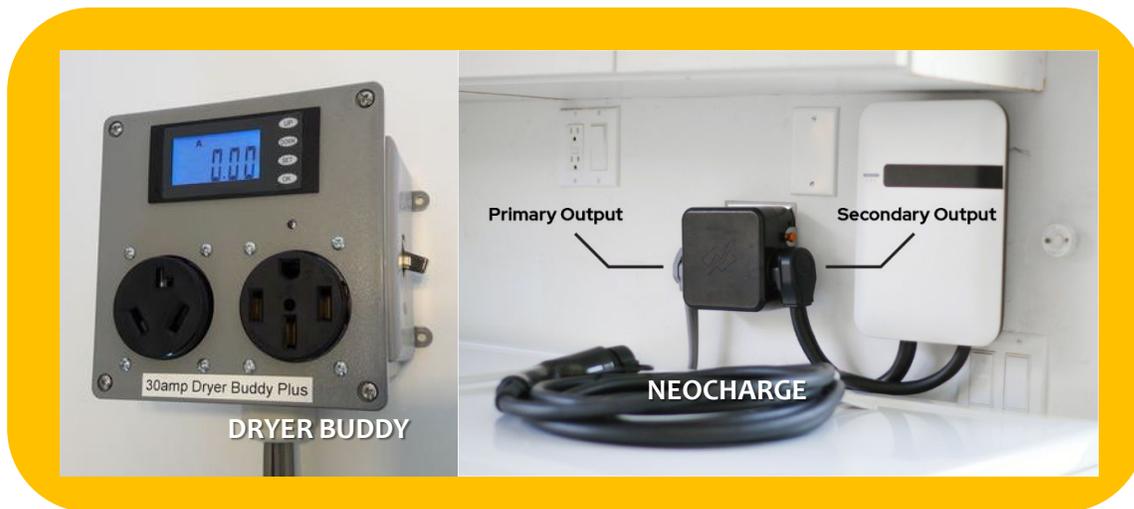
# Do the math

Estimate the **NEW** capacity needed for planned items →

TYPICAL ELECTRIC LOADS (Amps)	
Heat pump (space conditioning)	20+
Heat pump water heater	15-30
Induction range	40-50
Electric dryer	15-30
EV charger	40+

# Evaluate a “diet” or “smart” approach if a panel upgrade is problematic

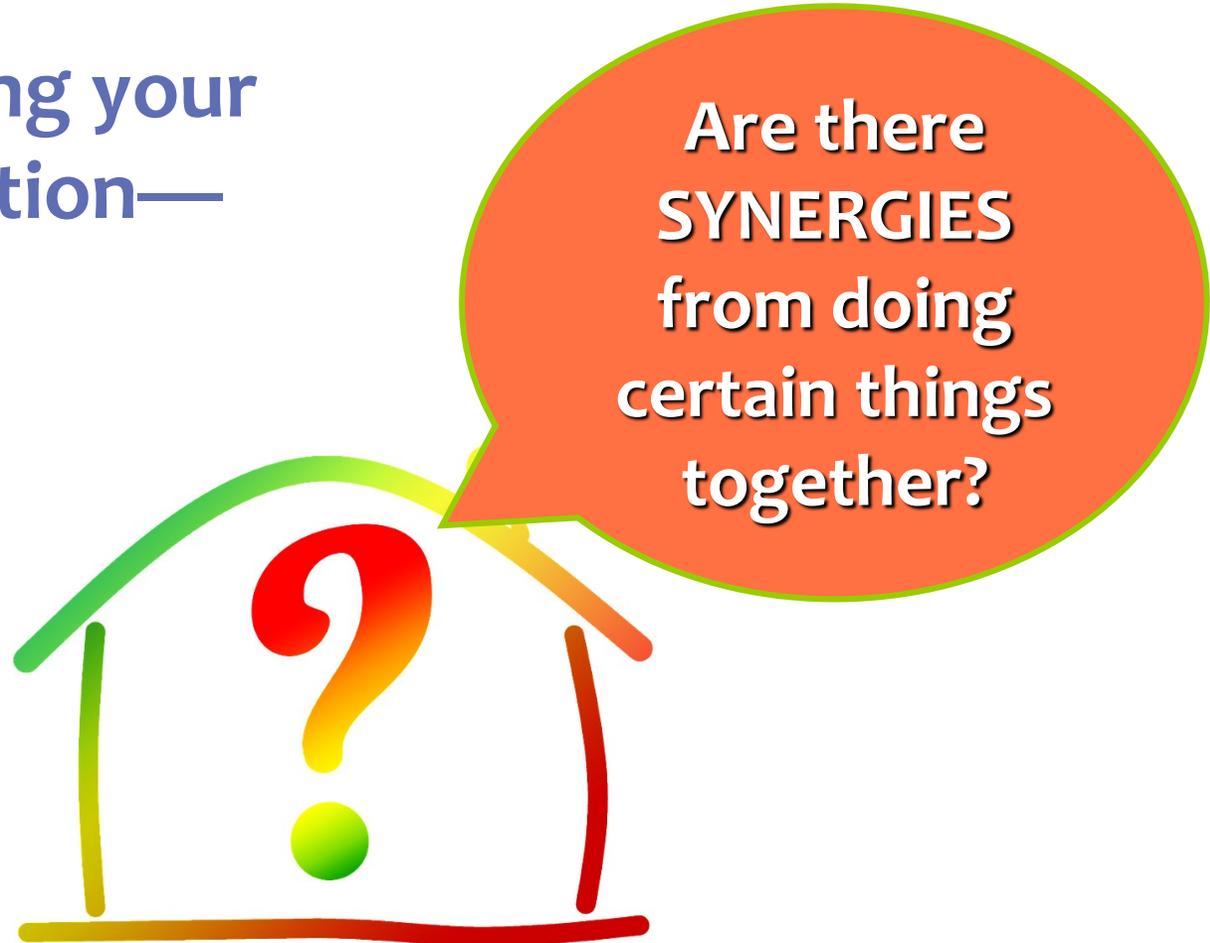
- **Power-efficient equipment**
  - Combined condensing washer-dryer
  - 15A, 120V heat pump water heater
- **Smart technologies**
  - Smart panel (load management system)
  - Circuit sharing: dryer + EV or 2 EVs



# Consider *ALL* your priorities & opportunities

**EVERYTHING** you examined during your top-to-bottom, inside-out evaluation—

- Lighting & appliance updates
- Enclosure & system improvements
- Window & shading improvements
- Architectural & functional changes

A stylized house outline composed of thick, colorful lines (green, yellow, red, orange) forming the roof, walls, and base. A large, multi-colored question mark is centered inside the house. A speech bubble with a green border and an orange-to-red gradient background points from the right side of the house towards the question mark.

Are there **SYNERGIES** from doing certain things together?

**ELECTRIC**

**EQUIPMENT OPTIONS**

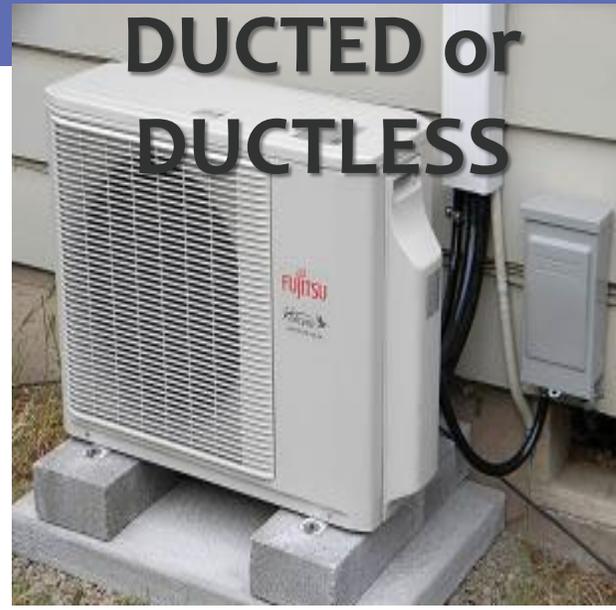


# Electric Space Heating (& Cooling!)



**Standard heat pump**

- Larger loads
  - For larger and/or less efficient homes



**Mini-split heat pump**

- Smaller loads
  - For efficient homes & small spaces
  - In existing homes, likely to require efficiency improvements

For example,  
accessory  
dwelling units  
(ADUs)

# Mini-splits: Ductless or Ducted



# Electric Water Heating

## Heat pump water heater



- Most efficient
- Depending on location, noise may be an issue
- Needs AIR FLOW
- Installation needs highly dependent on specific model
- Typically, at least 700-800 cubic feet

### RESOURCE:

[City of Berkeley heat pump water heater page](#)

## Tankless water heater



- Less efficient
- Compact
- Largest is roughly 18" wide x 22" high x 4" deep
- Requires lots of JUICE: ~40 amps for each gallon per minute of flow

# Electric Ranges & Cooktops

## Induction

- Heats by **magnetism**
- Most former gas cooks enthusiastic after converting
  - Ignition of nearby objects unlikely—heat limited to area under cookware
  - Highly responsive—can increase or decrease heat very quickly



## Conventional

- Heats by **conduction**
- Most cooks dislike after cooking with gas
  - Increased ignition hazard—area around burner heats up, stays hot longer
  - Less responsive—slow to correct if temperature is too high or too low



Generalized...

# Electric Clothes Dryers



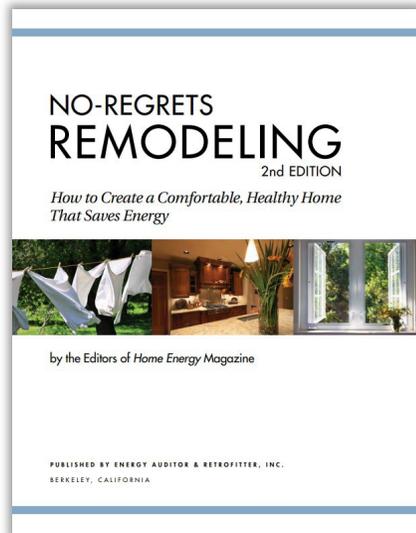
Characteristics	CONVENTIONAL	CONDENSING	HEAT PUMP
Cost	Least	Mid	Most
Efficiency	Least	Mid	Most
Heat (fabric wear)	Hottest	Less hot	Least hot
Venting/ humidity	Needs vent + most humidity	No vent; requires drain or emptying	No vent; no humidity
Sound		Quietest	
Dry time	Least	Mid	Most
Capacity	Most	Least	Mid
Washer combo?	No	Available	No

**OTHER**  
**INCENTIVES & RESOURCES**



# Free Resources for a Deeper Dive

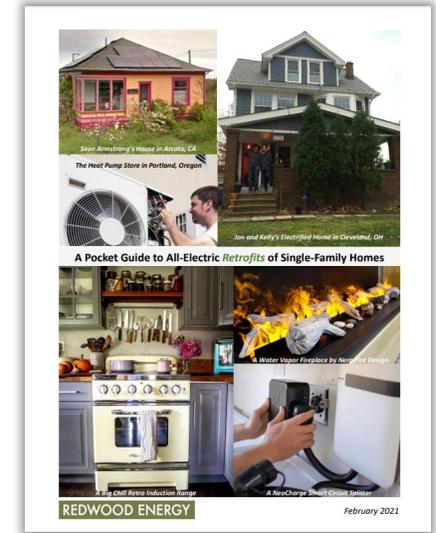
Each of these has links to many others!



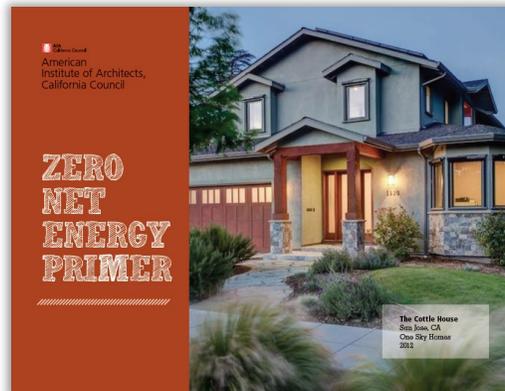
**No-Regrets Remodeling**  
Download [here](#)



**The 3C-REN Home Energy Savings Incentives & contractors** [here](#)



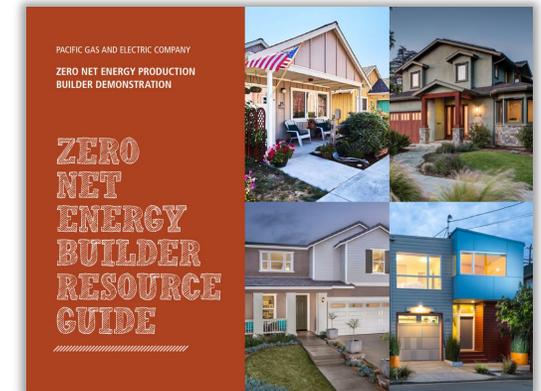
**All-Electric Home Retrofit Guide**  
Download [here](#)



**ZNE Primer for Architects**  
Download [here](#)



**The Switch Is On**  
Incentives & contractors [here](#)



**ZNE Builder Resource Guide**  
Download [here](#)

*Thank  
you!*



**AnnEdminster.com**

- Zero energy consulting
  - Design team facilitation
  - Writing, research, advocacy
- [ann@annedminster.com](mailto:ann@annedminster.com)

# Closing

Sign up to connect to a 3C-REN participating contractor for incentives:

[www.3c-ren.org/for-residents](http://www.3c-ren.org/for-residents)

Coming to your inbox soon:

Slides & Recording





**Thank you!**

For more info:  
[3c-ren.org](https://3c-ren.org)

For questions:  
[info@3c-ren.org](mailto:info@3c-ren.org)



TRI-COUNTY REGIONAL ENERGY NETWORK  
SAN LUIS OBISPO • SANTA BARBARA • VENTURA